



INOVA Federal Credit Union Facts:

- INOVA was established in 1942 and was originally chartered to serve the employees of Miles Laboratories
- Today, INOVA serves over 33,000 members and the employees of over 500 companies
- INOVA has over \$330 million in assets

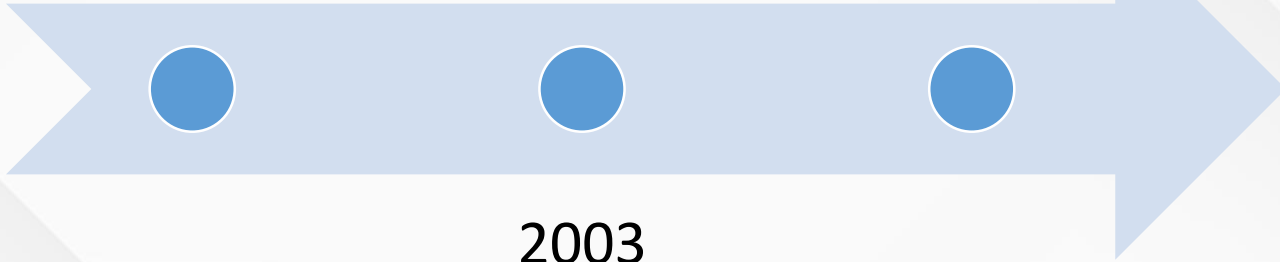


1992 Plan
America

2016 CUNA
Brokerage
Services

2003

Fortified
Wealth



CUNA Brokerage Services Inc.

- For 30 years, CBSI has been deeply rooted in and aligned with the credit union industry
- CBSI is part of CUNA Mutual Group, the largest provider of financial services to the credit union industry
- CUNA Mutual has been recognized as a 2016 World's Most Ethical Company by the Ethisphere Institute

Financial Planning Statistics:

- 86% of credit union members would like to have a financial advisor
- 29% of members are aware their credit unions offer investment programs
- 2.9% of members actually use the service